



SIAM FOOD PRODUCTS PUBLIC CO., LTD.

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(Translation)

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13 May, 2022

To : President of The Stock Exchange of Thailand

Subject : Management Discussion and Analysis for the 2nd quarter ending 31 March, 2022

Siam Food Products Public Company Limited (the "Company") clarifies Consolidated Operating Result and Financial Position for three-month period ended March 31, 2022 as the following,

Financial Performance for the three-month period ended March 31, 2022 (Quarter 2/2022)

Revenue from sales of goods

Revenue from sales of goods of the Company was Baht 874.75 million, increased by Baht 182.86 million or 26.43% from the same period of last year due the sales volume has increased and the Baht has depreciated from the same period of the previous year.

Cost of sales of goods

Cost of sales of goods of the Company was Baht 752.32 million, increased by Baht 133.36 million or 21.55% from the same period of last year in line with the rising of the revenue from sales and the effective control of production cost.

Distribution costs

Distribution cost of the Company was Baht 19.30 million, decreased by Baht 3.95 million or 17% from the same period of last year.

Administrative expenses

Administrative expenses of the Company were Baht 19.96 million, decreased by Baht 5.25 million or 20.84% from the same period of last year due the company was able to manage concisely and productively on cost spending.

Net profit

The net profit of the Company for Q2/2022 was Baht 91.52 million, which increased by Baht 33.42 million or 57.52% from the net profit of Baht 58.10 million in the same period of last year. The increase is mainly from the revenue from sales and effective spending cost control continuously.

The company earnings per share of Baht 4.36, an increase of Baht 1.59 per share compared to earnings per share of Baht 2.77 in the same period of last year for the aforementioned reasons.

Financial Performance for the six-month period ended March 31, 2022

Revenue from sales of goods

Revenue from sales of goods of the Company was Baht 1,677.19 million, increased by Baht 441.02 million or 35.68% from the same period of last year mainly from the rising of sales volume and the depreciated of Baht from the same period of the previous year.

Cost of sales of goods

Cost of sales of goods of the Company was Baht 1,410.14 million, increased by Baht 241.97 million or 20.71% from the same period of last year due to rising of sales volume and the effective control of production cost.

Distribution costs

Distribution cost of the Company was Baht 37.45 million, decreased by Baht 0.44 million or 1.15% from the same period as last year.

Administrative expenses

Administrative expenses of the Company were Baht 45.55 million, which decreased by Baht 2.08 million or 4.37% from the same period of last year.

Net profit

The net profit of the Company for six-month period of 2022 was Baht 186.75 million, which increased by Baht 121.78 million or 187.44% from a net profit of Baht 64.97 million in the same period of last year. This is mainly from the increasing of revenue from sales volume and the company's efficient cost control and effective management continuously.

The company earnings per share of Baht 8.89, an increase of Baht 5.80 per share compared to earnings per share of Baht 3.09 in the same period of last year for the aforementioned reasons.

Financial Position as at March 31, 2022

Assets

Total assets as of March 31, 2022 was Baht 2,537.91 million, an increasing of Baht 534.04 million or 26.65% from September 30, 2021 as described below;

Current assets were Baht 1,404.17 million, increased by Baht 530.84 million or 60.78% mainly from the increasing of accounts receivable and inventories as the production and sales volume has raised by seasonal production.

Non-current assets were Baht 1,133.74 million, increased by Baht 3.19 million or 0.28%.

Liabilities

Total liabilities as of March 31, 2022 were Baht 779.98 million, an increasing of Baht 329.60 million or 73.18% from September 30, 2021 as described below;

Current liabilities were Baht 665.51 million, increased by Baht 317.89 million or 91.45% mainly from short term loans from financial institution and increasing of trade account payable by seasonal production.

Non-current liabilities were Baht 114.47 million, increased by Baht 11.71 million or 11.40% due record the lease liabilities according to TFRS 16.

Equity

Total equity as of March 31, 2022 was Baht 1,757.93 million, increased by Baht 204.44 million or 13.16% from September 30, 2021, mainly from additional net profit period of Baht 186.75 million and increased from other comprehensive income of Baht 17.69 million.

Cash flows

Cash and cash equivalents as of March 31, 2022 were Baht 45.07 million. The net cash increased from the beginning of the year to Baht 5.18 million. Cash increased mainly from operating activities Baht 89.65 million, net cash used in operating activities of Baht 5.89 million and net cash used in investing activities of Baht 78.59 million. It is mainly from the rising of investing activities from biological assets as well as machinery and equipment to increase operation's efficiency. Overall, the Company has a potential financial position and high liquidity.

Please be informed accordingly.

Yours Truly,



(Ms. Pornpun Premratanachai)

Company secretary